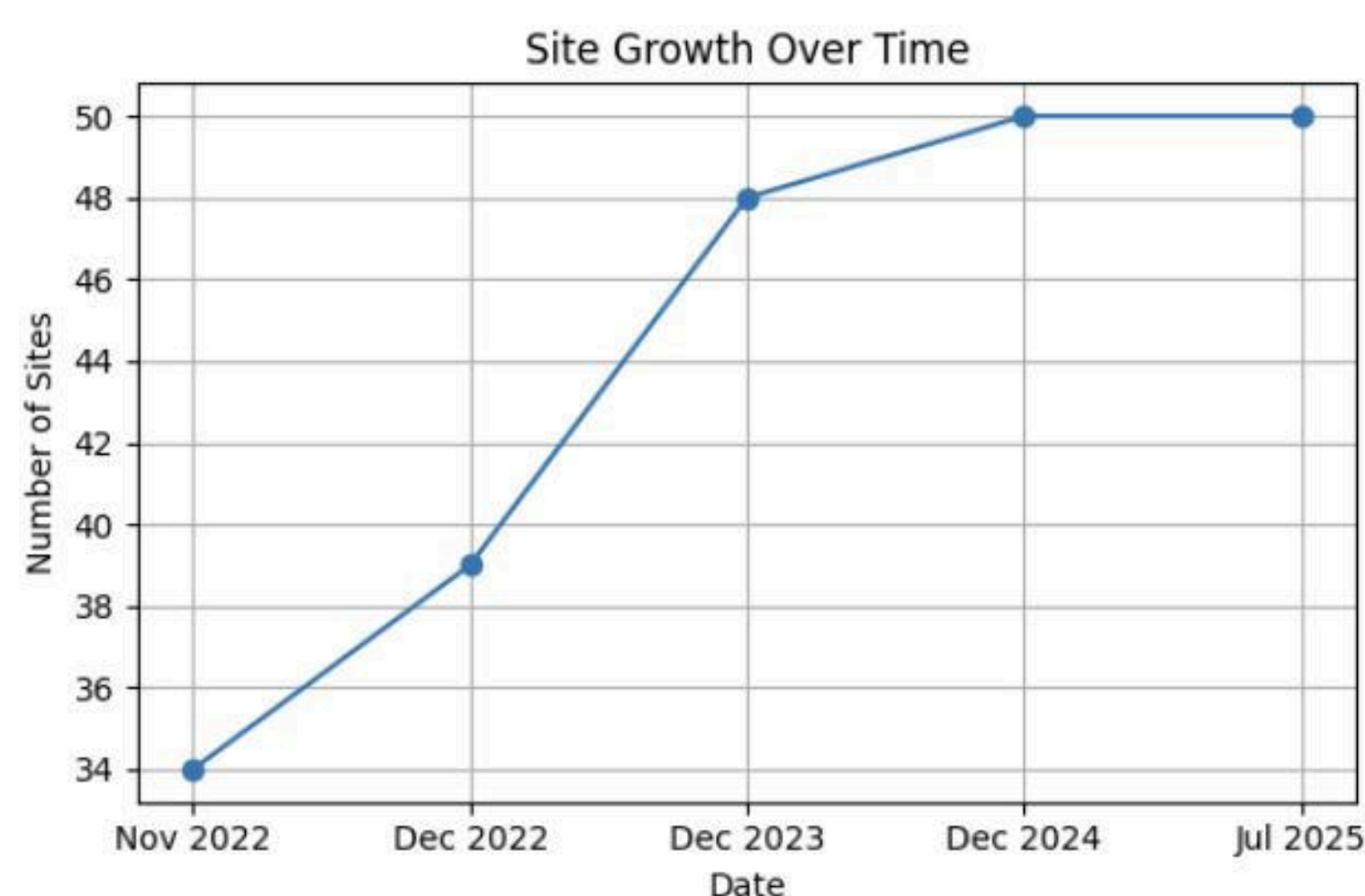PROTEK
PROACTIVE I.T. SUPPORT

Accelerating Growth and Compliance with Protek

Client Overview: In November 2022, a rapidly growing healthcare organization partnered with Protek to support its expansion and compliance needs. The client was experiencing explosive growth and navigating HIPAA compliance at the same time.

Challenge: The client faced the dual challenge of scaling operations across multiple sites while working towards HIPAA compliance and IT budget discipline.

Site Growth Timeline: Number Of Sites / Growth Over Time

IT retrofits were essential for keeping up with the client's growth and compliance needs. Protek updated existing sites to meet IT and regulatory standards and developed an IT asset inventory enabling secure technology integration with minimal disruption and standardization.

With each new location, the client required:

· Rapid site deployment – little to no downtime
· Standardized infrastructure
· Full hardware and software inventory
· HIPAA-compliant data security ie. Port management – unable to access network unless authorized.
· Predictable IT budgeting
· Power Management
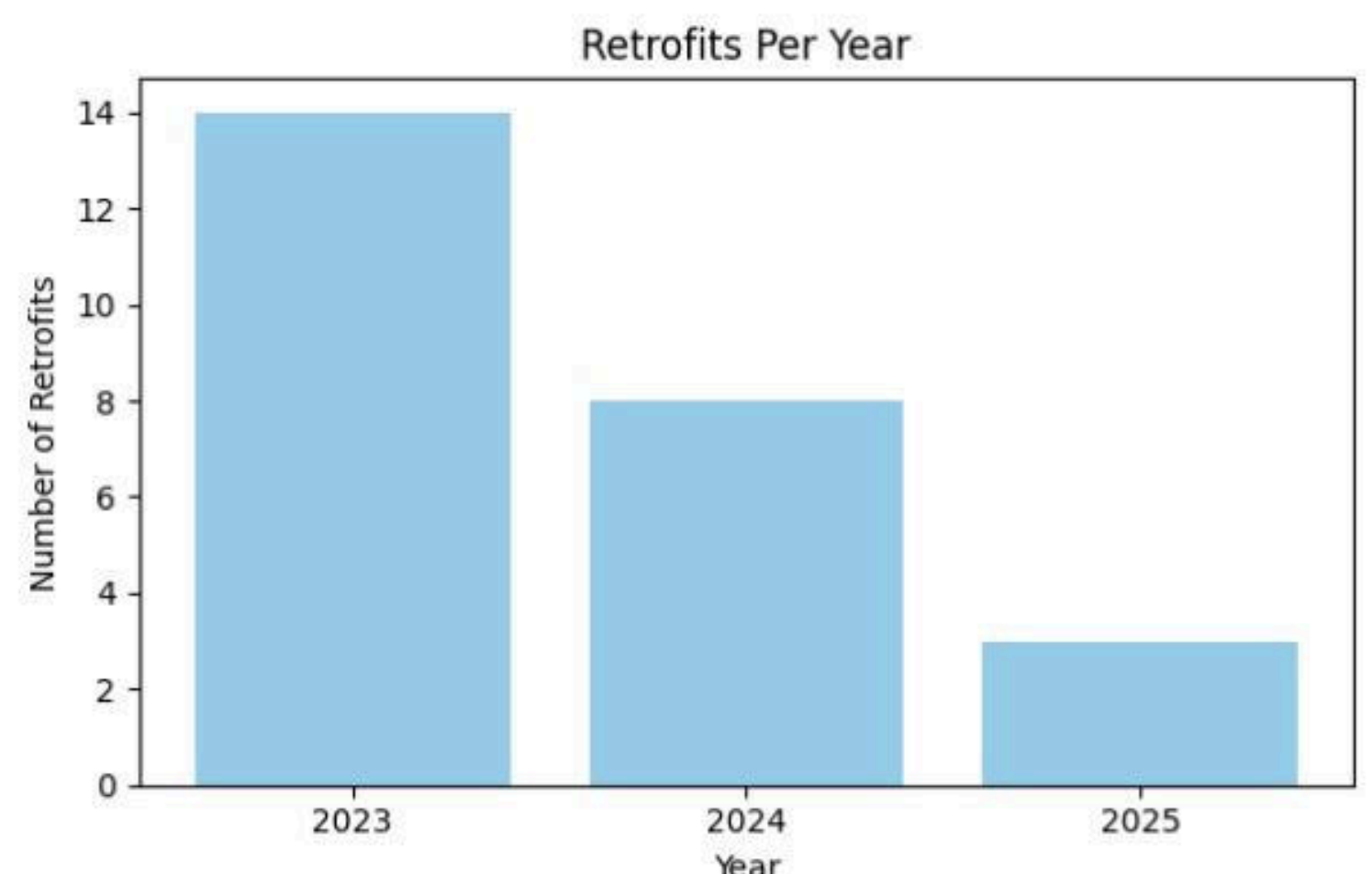
Protek's Solution

1. Streamlined Site Launches

Protek designed a uniform rack setup for all new locations. This plug-and-play infrastructure allowed new sites to come online quickly and efficiently, minimizing downtime and ensuring consistency across the organization.

2. Full Hardware & Software Inventory

Protek implemented a centralized inventory system tracking device name, IP, SIN, hardware, and location. This gives the client real-time visibility into all hardware and software assets. This improved lifecycle management, reduced waste, and supported compliance audits.

3. HIPAA Compliance

Protek accelerated the client's HIPAA compliance through:

- Encrypted data storage and transmission
- Role-based access controls
- Regular security audits and vulnerability assessments
- Port management
- Network Segmentation
- HIPAA Portal to track
- Training Platform
- Hardware inventory

4. Ongoing Budget Management

Protek provided predictable, transparent IT budgeting, helping the client plan for growth while minimizing financial surprises. This included:

- Quarterly budget reviews
- Forecasting for hardware refresh cycles
- Scalable licensing models
- ROI reports on new technology or technology changes

Results

- Seamless expansion to multiple new locations
- Consistent IT infrastructure across all sites
- Improved security posture and HIPAA readiness
- Controlled IT costs despite rapid business growth

Conclusion

Protek's proactive approach enabled the client to scale confidently and maintain operational efficiency. With a trusted partner managing their IT, the client is now positioned for continued growth and innovation.